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ANNUAL AUDITED REPORTECTIVED **FORM X-17A-5** 

PART III

SEC FILE NUMBER

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5. Thereunder

REPORT FOR THE PERIOD BEGINNING_	01/01/04 MM/DD/YY	AND ENI	DING_DA	31/04 MM/DD/YY	***************************************
A. REC	GISTRANT IDENTIF	FICATION			
NAME OF BROKER-DEALER:	shursed Pa	ntnuro	LCC	OFFICIAL U	SE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUS	SINESS: (Do not use P.O	. Box No.)	į	FIRM I.E	D. NO.
1599 Lexington Av. New York NY	enue, Suit	e 2750			
New York NY	(1vo. and bireel)	. [	0022 (Zip		
(City)	(State)		(Zip	Code)	
NAME AND TELEPHONE NUMBER OF PI DAVID W. Berchen	ERSON TO CONTACT II SPITER	N REGARD TO	THIS REPOR	RT 201 39	33
	·	*.	(At	ea Code – Teleph	one Number)
B. ACC	COUNTANT IDENTI	FICATION			
	INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*  ANCHIN Block & Anchin LLP  (Name - if individual, state last, first, middle name)  1375 Broadway New York NY 10018  (Address) (Size) (Size)				
	(Name - if individual, state la.	st, first, middle nam	e)		
1375 BROAdWAY	New York		NY	10	018
(Address)	(City)		(State)	(Zip	Code)
CHECK ONE:  Certified Public Accountant			PRO	CESSED	)
☐ Public Accountant			MAN	0 6 2005	9
Accountant not resident in Uni	ted States or any of its po	essessions.	, ,	OMSON	SC
	FOR OFFICIAL USE	ONLY	- II	IANCIAL	
				-	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

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# OATH OR AFFIRMATION

1, _	Ī	Hvid Beachenbriter, swear (or affirm) that, to the best of
my	knov	vledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Berch Wood Partners LLC, as
of		December 31, 2004, are true and correct. I further swear (or affirm) that
_	her	the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account
		d solely as that of a customer, except as follows:
Cias	31110	d solely as that of a customer, except as follows.
		none
		in the state of th
		Muku
		WILLIAM J. ZWART  Notary Public, State of New York  Signature
		At a manual transfer of the state of the sta
	C	Qualified in New York County  Ommission Expires: 101/4/06  MC - S MAN A
		Title
		Willsam Jwant
		Notary Public
		oort ** contains (check all applicable boxes):
N OX		Facing Page.
N N	, .	Statement of Financial Condition. Statement of Income (Doss) (2004 Hows)
X	(4)	Statement of Changes in Statem
×	(e)	Statement of Changes in Stockholders' Equity or Rartners' or Sole Proprietors' Capital Members Equity.
	(f)	Statement of Changes in Liabilities Subordinated to Claims of Creditors.
図		Computation of Net Capital.
		Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
		Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
Д	(j)	A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the
	(1-)	Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
	(K)	A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
团	(I)	An Oath or Affirmation.
	• /	A copy of the SIPC Supplemental Report.
		A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

CONSOLIDATED ANNUAL FINANCIAL REPORT FOR THE YEAR ENDED DECEMBER 31, 2004

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Anchin, Block & Anchin LLP Accountants and Consultants

1375 Broadway New York, New York 10018 (212) 840-3456 FAX (212) 840-7066

#### **INDEPENDENT AUDITORS' REPORT**

# TO THE MEMBERS AND DIRECTORS OF BERCHWOOD PARTNERS LLC AND AFFILIATE:

We have audited the accompanying consolidated statement of financial condition of BerchWood Partners LLC and Affiliate as of December 31, 2004 and the related consolidated statements of operations, changes in members' equity and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of BerchWood Partners LLC and Affiliate at December 31, 2004 and the results of its operations and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Anchin, Block & Anchin w

New York, New York January 25, 2005

# **CONSOLIDATED STATEMENT OF FINANCIAL CONDITION**

# **DECEMBER 31, 2004**

# <u>ASSETS</u>

Cash Cash - restricted Fees receivable Property and equipment at cost, less accumulated depreciation of \$37,985 Prepaid income taxes Other assets	\$ 384,192 37,931 3,551,368 80,050 18,110 42,299
TOTAL ASSETS	\$ 4,113,950
LIABILITIES AND MEMBERS' EQUITY	
LIABILITIES:	
Accrued expenses Capitalized lease payable Deferred income taxes payable Retirement plan contribution payable  Total Liabilities	\$ 44,277 21,803 143,000 164,000
COMMITMENTS AND CONTINGENCIES	·
MEMBERS' EQUITY	3,740,870
TOTAL LIABILITIES AND MEMBERS' EQUITY	\$ 4,113,950

# BERCHWOOD PARTNERS LLC AND AFFILIATE CONSOLIDATED STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2004

REVENUE:		
Fee income	. \$	7,329,433
EXPENSES:		
Employee compensation and benefits	3 142,638	
Retirement plan contribution	164,000	
Rent	143,910	
Consulting and professional fees	167,046	
Communications and computer expenses	73,986	
Regulatory expenses	34,285	
Travel	45,757	
Dues and subscriptions	30,671	
Depreciation	19,953	
Other expenses	79,640	
Total Expenses		901,886
OPERATING INCOME		6,427,547
OTHER INCOME (LOSS):		
Foreign exchange gain	193,159	
Interest income	193,034	
Writedown of note receivable	(3,926)	
Net Other Income		382,267
INCOME BEFORE PROVISION FOR INCOME TAXES		
AND MINORITY INTEREST		6,809,814
MINORITY INTEREST IN INCOME OF CONSOLIDATED AFFILIATE		2,899
PROVISION FOR INCOME TAXES:		
Current	165,000	
Deferred	95,000	
Total Provision for Income Taxes		(260,000)
NET INCOME	\$	6,552,713

#### CONSOLIDATED STATEMENT OF CHANGES IN MEMBERS' EQUITY

#### FOR THE YEAR ENDED DECEMBER 31, 2004

Members' Equity, January 1, 2004	\$ 1,191,025
Contribution from member	3,678
Distributions to members	(4,006,546)
Net income	 6,552,713
Members' Equity, December 31, 2004	\$ 3,740,870

# BERCHWOOD PARTNERS LLC AND AFFILIATE CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2004

CASH FLOWS FROM OPERATING ACTIVITIES:				
Net income			\$	6,552,713
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation	\$	19,953		
Deferred income taxes		95,000		
Increase in minority interest		2,899		
Unrealized foreign exchange gain on note receivable		(6,825)		
Writedown of note receivable		3,926		
Increase in:				
Cash - restricted		(1,179)		
Fees receivable		(2,479,873)		
Prepaid income taxes		(18,110)		
Other assets		(26,654)		
Increase (decrease) in:				
Accrued expenses		19,287		
Income taxes payable		(2,211)		
Retirement plan contribution payable		24,000		
Total adjustments				(2,369,787)
Net Cash Provided by Operating Activities				4,182,926
CASH FLOWS FROM INVESTING ACTIVITIES:				
Advance to shareholder of Affiliate		(69,581)		
Purchases of property and equipment		(19,368)		
		(-1,0-0)		(00.040)
Net Cash Used in Investing Activities				(88,949)
CASH FLOWS FROM FINANCING ACTIVITIES:				
Decrease in capitalized lease obligation		(2,934)		
Proceeds from issuance of shares of Affiliate		69,581		
Contribution from member		3,678		
Distributions to members		(4,006,546)		
Net Cash Used in Financing Activities				(3,936,221)
NET INCREASE IN CASH				157,756
CASH:				
Beginning of year				226,436
End of year			\$	384,192
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATI	ON	ſ <b>•</b>	_	
Income taxes paid	<b>J</b> 11	I <b>●</b>	\$	186,136
Interest paid			\$ \$	826
interest para			<b>J</b>	020
See the accompanying Notes to the Consolidated Finar	ncia	l Statements.		_

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

#### Organization:

BerchWood Partners LLC (the "Company") was organized in New York on June 8, 2000, as a limited liability company. BerchWood Partners B.V. (the "Affiliate") was organized in the Netherlands on June 10, 2004.

The Company and the Affiliate are affiliated through common management. In December 2003, the Financial Accounting Standards Board (FASB) issued FASB Interpretation Number 46R (FIN 46), Consolidation of Variable Interest Entities. The Company is required to adopt FIN 46's accounting provisions for the current year as the Affiliate was formed during 2004 and it meets the criteria for consolidation. Accordingly, for financial reporting purposes, the Affiliate's assets and liabilities are consolidated with those of the Company and the outside shareholder's interest in the Affiliate is included in the Company's financial statements as minority interest. All significant inter-company balances and transactions have been eliminated in consolidation.

## Principal Business Activity:

The Company is a registered broker with the Securities and Exchange Commission (SEC) and is a member of the National Association of Securities Dealers, Inc. (NASD). The Company primarily raises capital for private equity and alternative U.S. and non-U.S. investment fund managers.

The Affiliate is in the process of registering with the Netherlands Authority for Financial Markets (AFM). The Affiliate intends to raise capital for private equity and alternative non-U.S. investment fund managers once it receives its license.

#### Financial Statement Estimates:

The preparation of financial statements in conformity with generally accepted accounting principles may require management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

#### Revenue and Expense Recognition:

The Company receives fees for acting as a placement agent. Non-refundable retainers for performance of these services are recognized as they become due. Additional fees for successful placement are recognized when the transaction closes.

Reimbursable expenses of \$121,719 have been fully offset against the related reimbursement income in the statement of operations.

Advertising costs are expensed as incurred. Advertising expense was \$10,006 for the year.

#### Fees Receivable and Allowance for Doubtful Accounts:

The Company's fees receivable are recorded at amounts billed to customers, and presented on the statement of financial condition net of the allowance for doubtful accounts, if required. The allowance is determined by a variety of factors, including the age of the receivables, current economic conditions, historical losses and other information management obtains regarding the financial condition of customers. The policy for determining the past due status of receivables is based on how recently payments have been received. Receivables are charged off when they are deemed uncollectible, which may arise when customers file for bankruptcy or are otherwise deemed unable to repay the amounts owed to the Company.

#### Property and Equipment:

Property and equipment are stated at cost. Depreciation is computed on straight-line and accelerated methods over the estimated useful lives of the assets.

#### Income Taxes:

No provision is required for federal or state taxes on the income of the Company. Under the Internal Revenue Code and similar state regulations the Company is treated as a partnership; accordingly, the income of the Company is taxed to the members. However, the Company is subject to the New York City Unincorporated Business Tax and a provision has been reflected in the financial statements. Deferred income tax expense has been recognized primarily as a result of the Company being on a cash basis for tax purposes. The Affiliate is liable for the Netherlands corporate taxes on the income it earns.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

#### Foreign Currency Translation and Transactions:

Fees receivable denominated in foreign currencies are measured at the foreign exchange rate on the transaction date. At the balance sheet date and upon settlement, the receivable is re-measured at the then current rate. Gains and losses arising from these transactions are included in income.

The accounts of the Affiliate are measured in its local currency (euros) and translated into U.S. dollars. All balance sheet accounts have been translated using the current rate of exchange at the balance sheet date. Results of operations have been translated using the average rates prevailing throughout the year and gains or losses are recognized in income. Translation gains and losses, if significant, are included in other comprehensive income.

#### NOTE 2 - CASH SEGREGATED UNDER FEDERAL AND OTHER REGULATIONS:

The Company is not required to maintain a special reserve bank account for the benefit of customers under Rule 15c3-3 of the Securities and Exchange Commission under Section K(2)ii of the Rule.

#### NOTE 3 - NET CAPITAL REQUIREMENTS:

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1.

At December 31, 2004 the Company had net capital of \$102,401, which was \$88,516 in excess of its required minimum net capital of \$13,885. The Company's ratio of aggregate indebtedness to net capital was 2.03 to 1.

#### NOTE 4 - FEES RECEIVABLE:

Included in fees receivable is \$3,547,368 payable in two semi-annual installments through September 2005. The original success fee of \$6,446,294 was discounted at a rate of 5%. The unamortized discount as of December 31, 2004 was \$76,361.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 5 - COMMITMENTS AND CONTINGENCIES:

#### Leases:

The Company rents its office space under an operating leases expiring in 2008. The lease has escalation clauses that provide for additional rentals based on increases in real estate taxes and operating costs.

The Company is the lessee of office equipment under a capital lease expiring in 2009. At December 31, 2004 the asset of \$24,737 recorded under the capital lease is included in equipment with accumulated depreciation of \$5,772. Depreciation expense on this asset was \$4,947 for the year.

Future minimum lease payments under the noncancellable operating lease and the present value of future minimum capital lease payments as of December 31, 2004 are as follows:

	Capital	Operating	
· •	Lease	<u>Lease</u>	
Years Ending December 31,			
2005	\$ 5,640	\$ 109,668	
2006	5,640	109,668	
2007	5,640	109,668	
2008	5,640	100,529	
2009	1,880		
Total minimum lease payments	24,440	<u>\$ 429,533</u>	
Less: amount representing interest	2,637		
Present value of net minimum lease			
payments	<u>\$ 21,803</u>		

#### Letter of Credit:

A letter of credit of \$36,556 was open at December 31, 2004 for the leased office space and is secured by a certificate of deposit which is reflected as restricted cash on the balance sheet.

#### Cash Credit Risk Concentration:

The Company maintains a bank account in the New York City metropolitan area. The excess of deposit balances reported by the bank over amounts covered by federal insurance was approximately \$248,000 at December 31, 2004.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 6 - MINORITY INTEREST:

The Affiliate was capitalized with the proceeds of a note from the Company to the sole shareholder of the Affiliate in two amounts totaling €56,000 (a total of \$69,581). The note receivable has an indefinite term, bears interest at 2% and is collateralized by the shares of the Affiliate. Additionally, the Company has a call option to acquire the shares of the Affiliate for a consideration of the higher of either the aggregate loan plus accrued interest or the fair market value of the shares. The shareholder of the Affiliate has a put option to sell and transfer the shares to the Company for a consideration of the higher of either the amount of the aggregate loan plus accrued interest or the fair market value of the shares.

The following table summarizes the change in the minority interest during the year:

	Beginning contribution	Earnings of Affiliate	Value at December 31, 2004
Minority Interest	\$69,581	\$2,899	\$72,480

The following table summarizes the change in the note receivable during the year:

	Advance to Shareholder	Foreign Exchange Gain	Value at December 31, 2004
Note Receivable	\$69,581	\$6,825	\$76,406

For financial reporting purposes, the note receivable is being offset against the minority interest on the statement of financial condition. The excess of the note receivable value of \$3,926 over the minority interest was written off against income.

#### NOTE 7 - RETIREMENT PLAN:

The Company maintains a retirement plan which covers all eligible members and employees. Employer contributions are discretionary.

#### NOTE 8 - FOREIGN OPERATIONS:

The Company's balance sheet at December 31, 2004 includes net assets of the Affiliate in the Netherlands, which total approximately \$79,000.

#### NOTE 8 - MAJOR CUSTOMER:

One customer, located in the United Kingdom, accounted for 88% of fees earned for the year.



Anchin, Block & Anchin LLP Accountants and Consultants

1375 Broadway New York, New York 10018 (212) 840-3456 FAX (212) 840-7066

#### **INDEPENDENT AUDITORS' REPORT**

 $\underline{\mathbf{ON}}$ 

# SUPPLEMENTARY INFORMATION REQUIRED BY RULE 17a-5 OF THE SECURITIES AND EXCHANGE COMMISSION

# TO THE MEMBERS AND DIRECTORS OF BERCHWOOD PARTNERS LLC AND AFFILIATE:

We have audited the accompanying consolidated financial statements of BerchWood Partners LLC and Affiliate as of December 31, 2004 and have issued our report thereon dated January 25, 2005. Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the accompanying schedule is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Anchin, Block & Anchin W

New York, New York January 25, 2005

COMPUTATION OF NET CAPITAL PURSUANT TO UNIFORM NET CAPITAL
RULE 15c3-1 AND RECONCILIATION OF THE COMPUTATION OF NET CAPITAL
PURSUANT TO UNIFORM NET CAPITAL RULE 15c3-1 INCLUDED IN THE
COMPANY'S CORRESPONDING UNAUDITED FORM X-17a-5 PART IIA FILING
WITH COMPUTATION INCLUDED IN THE REPORT PURSUANT TO RULE 17a-5(d)

#### AS OF DECEMBER 31, 2004

TOTAL MEMBERS' EQUITY QUALIFIED FOR NET CAPITAL		\$	3,740,870
ADD: ADJUSTMENTS TO NET WORTH			
Capitalized lease payable Deferred income taxes payable	\$ 21,803 143,000		
TOTAL ADJUSTMENTS TO NET WORTH			164,803
LESS: NONALLOWABLE ASSETS			
Cash of Affiliate Cash - restricted Fees receivable Property and equipment, net of accumulated depreciation Prepaid income taxes Other assets	 73,514 37,931 3,551,368 80,050 18,110 42,299		
TOTAL NONALLOWABLE ASSETS			(3,803,272)
NET CAPITAL BEFORE HAIRCUTS ON SECURITIES POSITIONS			102,401
HAIRCUTS ON SECURITIES			-
NET CAPITAL			102,401
MINIMUM NET CAPITAL REQUIREMENT OF 6 2/3% OF AGGREGATE INDEBTEDNESS OF \$208,277 OR \$5,000 WHICHEVER IS GREATER		·	13,885
EXCESS NET CAPITAL		<u>\$</u>	88,516
RECONCILIATION WITH COMPANY'S COMPUTATION (INCLUDED IN PART II OF FORM X-17A-5 AS OF DECEMBER 31, 2004)			
AS OF DECEMBER 31, 2004 THERE ARE NO MATERIAL DIFFERENCES BETWEEN THE AUDITED COMPUTATION OF NET CAPITAL AND THE COMPANY'S UNAUDITED COMPUTATION OF NET CAPITAL.			
TOTAL AGGREGATE INDEBTEDNESS		<u>\$</u>	208,277
RATIO OF AGGREGATE INDEBTEDNESS TO NET CAPITAL		_	2.03 to 1



NEW YORK . BOSTON . CHICAGO

Ms. Pratibha Mirchandani Supervisor NASD New York District Office One Liberty Plaza New York, NY 10006

April 14, 2005

Dear Ms. Mirchandani:

Enclosed please find the corrected December 31, 2004 annual filing of audited financial statements made pursuant to Securities and Exchange Commission (SEC) Rule 17a-5(d) as per your April 8, 2005 request (copy attached).

As there were no material differences in the audited computation of net capital at year end, the reconciliation was removed, and the following statement was inserted at page 14: "As of December 31, 2004, there are no material differences between the audited computation of net capital and the company's unaudited computation of net capital".

As per your request, we are resubmitting these corrected copies to your office, the SEC regional office, and the SEC Washington, DC office (two copies).

David W. Berchenbriter

cc: Desmond Burnett

Ramona Lopez, Securities and Exchange Commission, NY Regional Office

SEC Washington, DC Office

#### Certified Mail

April 8, 2005

David Berchenbriter President Berchwood Partners, LLC 599 Lexington Avenue, Suite 2750 New York, NY 10022



#### Dear Mr. Berchenbriter:

This acknowledges receipt of your December 31, 2004, annual filing of audited financial statements made pursuant to Securities and Exchange Commission (SEC) Rule 17a-5(d) (the Rule). The report as submitted appears deficient in that it did not contain the following:

1. A Reconciliation, including appropriate explanations, of the audited Computation of Net Capital and the broker-dealer's corresponding Unaudited Part II or Part IIA, if material differences existed.

or

If no material differences existed, a statement so stating SEC Rule 17a-5(d)(4).

Based on the above, your filing does not comply with the requirements of the Rule. The text of the Rule is reproduced in the *NASD Manual* under the section titled *SEC Rules & Regulation T*, and we suggest that you review it with your independent accountant.

Pursuant to the provisions of NASD Rule 8210, we request that you immediately send one copy of each item listed above to this office and to the SEC regional or district office, and two copies to the SEC Washington, D.C. office. Your submissions must include a new completed Part III Facing Page, a copy of which is enclosed for your convenience.

Please respond to this matter by April 20, 2005. If you have any questions, please contact Desmond Burnett at 212-858-4121.

Şincerely

Pratibha Mirchandani

Supervisor

Enclosure: Form X-17A-5 Part III Facing Page

cc: Ramona Lopez, Securities and Exchange Commission, NY Regional Office

Anchin, Block & Anchin LLP, Certified Public Accountant